

## VAKRANGEE DELIVERS ANOTHER STRONG QUARTER WITH REVENUE INCREASING BY 180.62%, PAT INCREASING BY 74.58% ON YOY BASIS

- Revenue from Operations stood at ₹ 208.67 Crore, YoY growth of 180.62%
- EBITDA stood at ₹ 43.36 Crore, YoY growth of 72.82%
- PAT stood at ₹ 29.33 Crore, YoY growth of 74.58%
- Quarterly Gross Transaction Value (GTV) crosses ₹ 12,550.85 crore
- In 2022, Vakrangee has been recognized by Sustainalytics as an ESG Global 50 Top Rated company

**MUMBAI, January 22, 2022:** Vakrangee Limited (VL), announced its unaudited Financial Results for the quarter ended December 31, 2021.

### KEY FINANCIAL HIGHLIGHTS FOR Q3 FY2021-22 (CONSOLIDATED) – YOY BASIS

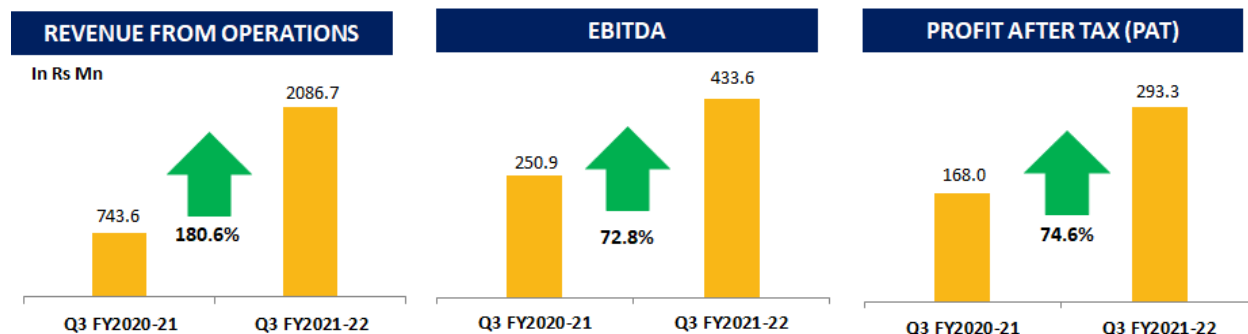
- Revenue from Operations stood at ₹ 208.67 crore in Q3FY2021-22 as against ₹ 74.36 crore for the corresponding quarter last year, registering a growth of 180.62%.
- EBITDA stood at ₹ 43.36 crore in Q3FY2021-22 as against ₹ 25.09 crore for the corresponding quarter last year, registering a growth of 72.82%.
- PAT stood at ₹ 29.33 crore in Q3FY2021-22 as against ₹ 16.80 crore for the corresponding quarter last year, registering a growth of 74.58%.
- EPS (basic) for the face value of ₹ 1 stood at ₹ 0.28 in Q3FY2021-22 as against ₹ 0.16 in Q3FY2020-21, registering a growth of 75.00%.

### PERFORMANCE UPDATE FOR Q3 FY2021-22

- ~ ₹ 125.5 Billion Quarterly Throughput on Vakrangee Platform – Q3 FY22 Transaction Value
- ~34.1 Million Quarterly No. of Transactions on Vakrangee Platform – Q3 FY22
- 19,230+ No. of Outlets currently operational (No of Outlets 13,610+ fully Operational outlets and 5,620+ Outlets are under Service Activation stage)
- ~US\$6.7 Billion Annual Run Rate Throughput – Transaction Value - basis Current No. of operational Outlets

## KEY HIGHLIGHTS FOR Q3 FY2021-22:

### Key Highlights – Q3 FY2021-22 (Y-o-Y Basis)



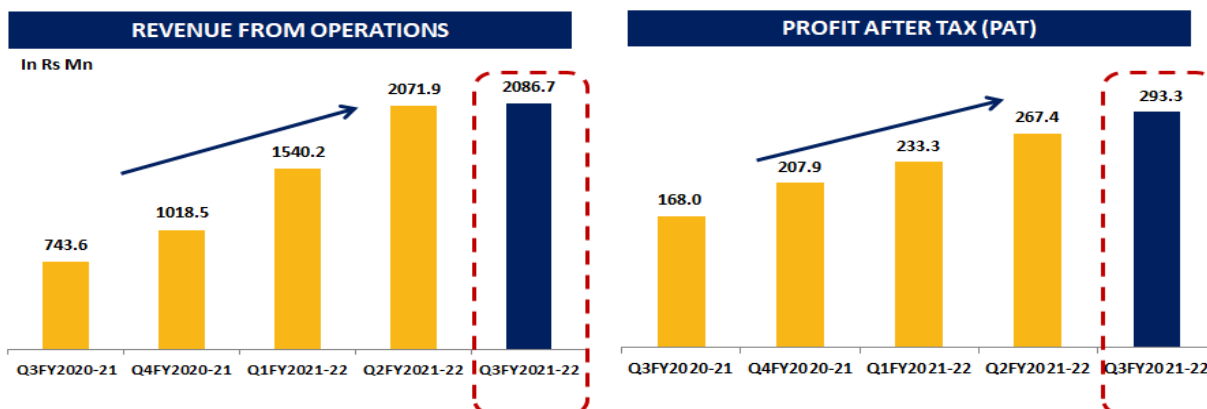
#### ➤ Sale Revenue & Profitability Growth : Positive

- Witnessed strong Financial & Operational growth. Return to normalcy on the business front has been progressing well as E-commerce, Online Healthcare and other services have become fully operational.
- Strong growth witnessed in Revenues due to increase in Number of outlets on a YoY basis as well as services becoming operational.
- EBIDTA Margins have improved at around 20.8% and PAT Margins at 14.1% due to lower employee expenses as well as major contribution has been from BFSI & ATM services.
- Implemented Process automation & Technology Initiatives resulting into enhanced profitability
- Strong Operating Leverage to result into significant improvement in profitability.

#### ➤ Planned Target : Return to Normalcy & Strong Growth

- Well on Plan to achieve our Outlet expansion Target of 25,000 NextGen outlets by FY2022 (March-2022)
- Long term targets to 75,000 NextGen outlets by FY2026

## RESULTS PERFORMANCE UPDATE:



**Returning to Pre-Covid Growth Path, Witnessing Strong Business Growth Momentum !!**

*We have Reached an Inflection Point, we are now well poised for strong Financial & Operational growth over the coming quarters and future years.*

## **ESG PERFORMANCE UPDATE:**

### **VAKRANGEE RECOGNIZED AS A TOP ESG PERFORMER IN 2022**



- Vakrangee Limited has been identified as a top ESG performer out of more than 4,000 comprehensive companies that Sustainalytics cover in the global universe
- In 2022, Vakrangee has been recognized by Sustainalytics as an ESG Global 50 Top Rated company
- Vakrangee has also been awarded ESG India Leadership Award 2021 for the Category - “Leadership in Data Privacy and Security” organised by ESGRisk.ai, India’s first ESG rating company

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### **About Vakrangee Limited**

**(BSE Code: 511431; NSE Code: VAKRANGEE)**

Incorporated in 1990, Vakrangee is the unique technology driven company focused on building India's largest network of last-mile retail outlets to deliver real-time banking & Financial Services, ATM, insurance, e-governance, e-commerce and logistics services to the unserved rural, semi-urban and urban markets. The Assisted Digital Convenience stores are called as “Vakrangee Kendra” which acts as the “One-stop shop” for availing various services and products.

### **For further information, please contact at:**

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