

VAKRANGEE LIMITED

PRESS RELEASE

VAKRANGEE Q1FY2019-20 FINANCIAL RESULTS

Achieved Planned Target of 5,000 for June Quarter

Total No. of Nextgen Vakrangee Kendra Outlets increased to 8,500+

Total Income stood at ₹ 147.30 Crore, QoQ growth of 20.86%

PAT stood at ₹ 7.81 Crore, QoQ growth of 21.13%

Dividend of ₹ 0.25 Per Equity Share having Face Value of ₹ 1 each

MUMBAI, August 13, 2019: Vakrangee Limited (VL), announced its audited Financial Results for the quarter ended June 30, 2019.

Key Financial Highlights for Q1FY2019-20 (Consolidated)

- ➤ Total Income stood at ₹147.30 crore in Q1FY2019-20 as against ₹121.88 crore for the preceding quarter previous year, registering a growth of 20.86%.
- ➤ Total Revenue from Operations stood at ₹126.78 crore in Q1FY2019-20 as against ₹101.46 crore for the preceding quarter previous year, registering a growth of 24.96%.
- ➤ EBIDTA stood at ₹ 19.26 crore in Q1FY2019-20 as against ₹ 18.62 crore for the preceding quarter previous year, registering a growth of 3.48%.
- ➤ PAT stood at ₹7.81 crore in Q1FY2019-20 as against ₹6.45 crore for the preceding quarter previous year, registering a growth of 21.13%.
- ➤ EPS (basic) for the face value of ₹1 stood at ₹0.07 in Q1FY2019-20 as against ₹0.06 in Q4FY2018-19, registering a growth of 16.67%.

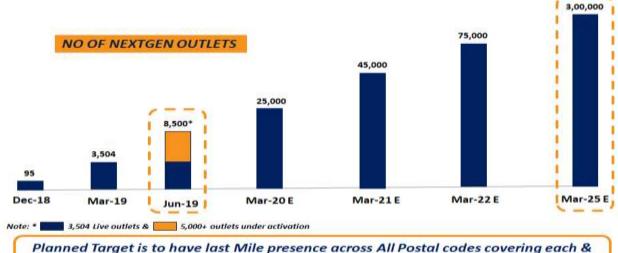
Key Highlights – Nextgen Outlets

- Achieved Planned Target of 5,000 incremental Nextgen Vakrangee Kendra. Total number of Nextgen Vakrangee Kendra currently stands at 8,500+ outlets.
- ➤ Enhanced the presence across key states such as Jammu & Kashmir, Andhra Pradesh, Telangana & Tamil Nadu.
- Well on target to achieve the March-2020 Planned Target of 25,000 Nextgen outlets.

Performance Update

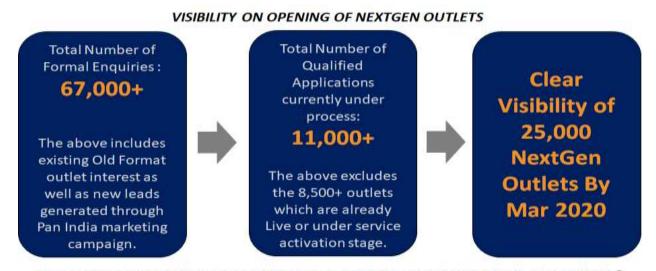
- > 8,500+ No. of NextGen Outlets 3,504 are Live outlets & 5,000+ outlets under activation
- ~Rs. 32.1 Billion Quarterly Throughput on Vakrangee Platform Transaction Value (In Rs.)
- ➤ US\$ 1.8 Billion Annual Run Rate Throughput Transaction Value basis Current No. of live NextGen Outlets
- > ~12 Million Quarterly No. of Transactions on NextGen Vakrangee Platform

Guidance on Opening Nextgen Outlets



every Gram Panchayat in the country.

Visibility on opening of Nextgen Outlets



ENCOURAGING POSITIVE RESPONSE SEEN FROM NEW STATES SUCH AS JAMMU & KASHMIR, TAMIL NADU, WEST BENGAL, ANDHRA PRADESH & TELANGANA.

About Vakrangee Limited

(BSE Code: 511431; NSE Code: VAKRANGEE)

Incorporated in 1990, Vakrangee is the unique technology driven company focused on building India's largest network of last-mile retail outlets to deliver real-time banking & Financial Services, ATM, insurance, e-governance, e-commerce and logistics services to the unserved rural, semi-urban and urban markets. The Assisted Digital Convenience stores are called as "Vakrangee Kendra" which acts as the "One-stop shop" for availing various services and products.

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